

## Life Changes

**Have you heard the analogy: “Life is what happens while you’re busy making plans”?**

Rarely are “I want to sell my Storage Facility” the first words we hear from a Storage Facility Owner.

It’s a GREAT business and most owners, frankly, don’t plan to sell their business... but...*Life Changes*.

**Life changes, often in wonderful ways: grandkids arrive but live across the country, personal relationships are created a world away, health issues for owners or owner’s families require *Life Changes*.**

It seems every client has their own life circumstances that are unique to them and their family. But regardless of our business plans or how wonderful the business is; *Life Changes*.

### When Life Changes;

It just means it’s the right time to refocus one’s energy and business plan, and we’re waiting to assist, with local knowledge, a cadre of investors, and a network of trusted advisors who are eager to come along side of families and founders to achieve the best outcome from the new direction they choose...

### Reposition or Grow

Many facilities are operating at capacity and owners want to grow or even exchange their facility through a tax advantaged trade, move to the coast or the mountains, expand, or reposition. In any case call us; we may well have experience or a client with similar interests. We can help when *Life Changes*.

*Like more information? Call a Storage Professional listed below; we can help.*

## Mark J. Van Heuvel

Licensed Principal Broker

**Direct - 503.694-5609**

Office: 503.830.1555

Leiden Capital Group LLC  
4th Floor, Five Centerpointe Drive  
Lake Oswego, OR 97035

## J. Dwaine Rhea

Licensed Oregon Broker

**Direct - 503.636-1234**

Office: 503.652-2260

Oregon Realty Company  
12901 SE 97th Ave.  
Clackamas, OR 97015

*Our years of helping Families and Founders of Privately Held Businesses help Ensure the Best Possible Outcome for Your Business Transition.*



## The Value of a Local, Focused Advisor

### *Why Storage Brokers Northwest?*

Both Owners and Investors will find that their best outcome is achieved with a business partner who is here in the Northwest but, has a national perspective, along with years of experience helping families and founders of privately held businesses plan and execute their investment and exit plans.

Our local focus means we are literally in the market on a daily / weekly basis working with owners and managers sharing information and creating relationships. We understand the nuances of the storage business in the northwest.

Investors Nationwide want a firm that knows the northwest communities, and local development trends.